

## Standard Terms and Conditions of Sale

### 1. Application and entire agreement

- 1.1 These Terms and Conditions will apply to the purchase of the goods detailed in our quotation (**Goods**) by the buyer (**you**) from Robstock Ltd a company registered in England under number 10124372 whose registered office is at Unit C, Stonebridge House, Belfield Street, Ilkeston, Derbyshire, DE7 8DU (**we or us**).
- 1.2 These Terms and Conditions will be deemed to have been accepted by you when you accept them or the quotation or from the date of any delivery of the Goods (whichever happens earlier) and will constitute the entire agreement between us and you.
- 1.3 These Terms and Conditions and the quotation (together, the Contract) apply to the purchase and sale of any Goods between us and you, to the exclusion of any other terms that you try to impose or incorporate, or which are implied by trade, custom, practice or course of dealing.

### 2. Interpretation

- 2.1 A "business day" means any day other than a Saturday, Sunday or bank holiday.
- 2.2 The headings in these Terms and Conditions are for convenience only and will not affect their interpretation.
- 2.3 Words imparting the singular number include the plural and vice-versa.

### 3. Goods

- 3.1 The description of the Goods is set out in our sales documentation, unless expressly changed in our quotation. In accepting the quotation you acknowledge that you have not relied upon any statement, promise or other representations about the Goods by us. Descriptions of the Goods set out in our sales documentation are intended as a guide only.
- 3.2 When relying on us to guide or advise you on Goods required, you acknowledge that we cannot be held responsible should the Goods be determined to be unsuitable for your requirements.
- 3.3 All advice and guidance given by us should be treated as advice and guidance only and will not be deemed to be acceptance by us that the Goods provided will be exactly to your requirements.
- 3.4 Wherever possible we will provide samples of the Goods for you to test, inspect and approve prior to you ordering the goods to ensure we have advised you as correctly as possible to your requirements.
- 3.5 We can make any changes to the specification of the Goods which are required to conform to any applicable safety or other statutory or regulatory requirements.
- 3.6 We will advise of any changes to the specification of the goods prior to production/supply of the goods.

### 4. Price

- 4.1 The price of the Goods is set out in our quotation in pounds sterling (GBP) – applicable tax will be applied (VAT) on top of this price as applicable to the country of delivery. The price is current at the date of your order or such other price as we may agree in writing
- 4.2 If the cost of the Goods to us increases due to any factor beyond our control including, but not limited to, material costs, labour costs, alteration of exchange rates or duties, or changes to delivery rates, we can increase the Price prior to delivery.
- 4.3 Any increase in the Price under the clause above will only take place after we have informed you about it.
- 4.4 You may be entitled to discounts. Any and all discounts will be at our discretion.
- 4.5 The Price is inclusive of fees for packaging and transportation / delivery unless otherwise indicated. Installation of goods is not included as standard.
- 4.6 The Price is exclusive of any applicable VAT and other taxes or levies which are imposed or charged by any competent authority.

### 5. Cancellation and alteration

- 5.1 Details of the Goods as described in the clause above (Goods) and set out in our sales documentation are subject to alteration without notice and are not a contractual offer to sell the Goods which is capable of acceptance.
- 5.2 The quotation (including any non-standard price negotiated in accordance with the clause on Price (above) is valid for a period of 30 days only from the date shown in it unless expressly withdrawn by us at an earlier time.
- 5.3 Either party can cancel the order for any reason prior to your acceptance (or rejection) of the quotation.
- 5.4 Upon commencement of production should you cancel the order we will charge you all costs incurred up until the cancellation period, including but not limited to raw material costs, labour costs, design costs, setup costs and any other costs associated with the production and supply of your order.

### 6. Payment

- 6.1 We will invoice you for the Price either:
  - 6.1.1 on or at any time after delivery of the Goods; or
  - 6.1.2 where the Goods are to be collected by you or where you wrongfully do not take delivery of the Goods, at any time after we have notified you that the Goods are ready for collection or we have tried to deliver them; or

- 6.1.3 on or at any time after we have completed part/all of the installation of your goods at your site/address. Should we part invoice your installation we will advise you of this prior to invoicing.
- 6.2 You must pay the Price including applicable VAT within Nett 30 days of the date of our invoice or otherwise according to any credit terms agreed between us prior to the commencement of your order.
- 6.3 You must make payment if requested (Pro Forma) even if delivery has not have taken place and / or that the title in the Goods has not passed to you.
- 6.4 If you do not pay within the period set out above, we will suspend any further deliveries to you and without limiting any of our other rights or remedies for statutory interest, charge you interest at the rate of 1% per annum above the base rate of the Bank of England from time to time on the amount outstanding until you pay in full.
- 6.5 Time for payment will be of the essence of the Contract between us and you.
- 6.6 All payments must be made in British Pounds unless otherwise agreed in writing between us.
- 6.7 Both parties must pay all amounts due under these Terms and Conditions in full without any deduction or withholding except as required by law and neither party is entitled to assert any credit, set-off or counterclaim against the other in order to justify withholding payment of any such amount in whole or in part.

### 7. Delivery / Installation

- 7.1 We will arrange for the delivery of the Goods to the address specified in the quotation, or your order or to another location we otherwise agree in writing.
- 7.2 If you do not specify a delivery address or if we both agree, you must collect the Goods from our premises.
- 7.3 Subject to the specific terms of any special delivery service, delivery can take place at any time of the day and must be accepted at any time between 8 am to 6 pm.
- 7.4 If you do not take delivery of the Goods we may, at our discretion and without prejudice to any other rights;
  - 7.4.1 store or arrange for the storage of the Goods and will charge you for all associated costs and expenses including, but not limited to, transportation, storage and insurance; and / or
  - 7.4.2 make arrangements for the redelivery of the Goods and will charge you for the costs of such redelivery; and/or
  - 7.4.3 after 30 business days, resell or otherwise dispose of part or all of the Goods and charge you for any shortfall below the price of the Goods.
- 7.5 If redelivery is not possible as set out above, you must collect the Goods from our premises and will be notified of this. We may charge you for all associated costs including, but not limited to, storage and insurance.
- 7.6 Any dates quoted for delivery or installations are approximate only, and the time of delivery is not of the essence. We will not be liable for any delay in delivery or installation of the Goods that is caused by a circumstance beyond our control or your failure to provide us with adequate delivery / installation instructions or any other instructions that are relevant to the supply of the Goods.
- 7.7 Any delays incurred whilst installing the Goods on your premises / site which are beyond our control may lead to delays or additional expenses, and where applicable these charges will be outlined to you and added to the final cost.
- 7.8 Installation dates agreed with you are binding and should you cancel or defer the installation we have the right to charge you for re-arranging the installation to another agreed date. Should we require to re-arrange the installation we will provide you with as much notice as possible. In this instance neither us nor you will be liable for additional charges or price reductions.
  - 7.8.1 we reserve the right to waive any charge we may impose if the re-scheduled installation is mutually agreed and accepted by us;
  - 7.8.2 we reserve the right to refuse the re-scheduled installation, and if necessary cancel this element of the contract; the products will then be delivered to you directly and invoiced accordingly or the products will be held in stock pending an agreed date.
- 7.9 We can deliver or install the Goods by part instalments, which may be invoiced and paid for separately if required. Each instalment is a separate contract. Any delay in delivery or defect in an instalment will not entitle you to cancel any other instalment.

### 8. Warranty

- 8.1 Limited warranty of our physical products will be covered by 12 month period and will be replaced or repaired if the defect arises through improper material or workmanship, under normal use and maintenance.
- 8.3 Where the goods are deemed to be inappropriate or unsuitable as laid out in clause 3 we will not be deemed liable and any warranty will be void
- 8.2 The buyer must adhere with clause 9 else the warranty will be deemed void.

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**9. Inspection and acceptance of Goods**

- 9.1 You must inspect the Goods on delivery, collection or after installation.
- 9.2 If you identify any damages or shortages, you must inform us in writing within 14 days of delivery or installation, providing details.
- 9.3 Other than by agreement, we will only accept returned Goods if we are satisfied that those Goods are defective and if required, have carried out an inspection.
- 9.4 Subject to your compliance with this clause and/or our agreement, you may return the Goods and we will, as appropriate, replace, or refund the Goods or part of them.
- 9.5 We will be under no liability or further obligation in relation to the Goods if:
- 9.5.1 if you fail to provide notice as set above; and/or
- 9.5.2 you make any further use of such Goods after giving notice under the clause above relating to damages and shortages; and/or
- 9.5.3 the defect arises because you did not follow our oral or written instructions about the storage, commissioning, installation, use and maintenance of the Goods; and/or
- 9.5.4 the defect arises from normal wear and tear of the Goods; and/or
- 9.5.5 the defect arises from misuse or alteration of the Goods, negligence, wilful damage or any other act by you, your employees or agents or any third parties.
- 9.6 We will bear the risk and cost of returning the Goods if they are deemed to be faulty or damaged, after inspection otherwise we will pass this charge on to you.
- 9.7 Acceptance of the Goods will be deemed to be upon inspection of them by you and in any event within 14 days after delivery.

**10. Risk and title**

- 10.1 The risk in the Goods will pass to you on completion of delivery / installation.
- 10.2 Title to the Goods will not pass to you until we have received payment in full (in cash or cleared funds) for: (a) the Goods and/or (b) any other goods or services that we have supplied to you in respect of which payment has become due.
- 10.3 Until title to the Goods has passed to you, you must (a) hold the Goods on a fiduciary basis as our bailee; and/or (b) store the goods separately and not remove, deface or obscure any identifying mark or packaging on or relating to the Goods; and/or (c) keep the Goods in satisfactory condition and keep them insured against all risks for their full price from the date of delivery.
- 10.4 As long as the Goods have not been resold, or irreversibly incorporated into another product, and without limiting any other right or remedy we may have, we can at any time ask you to deliver up the Goods and, if you fail to do so promptly, enter any of your premises or of any third party where the Goods are stored in order to recover them.
- 10.5 If we have provided any bespoke products to you we cannot accept return of these products unless otherwise previously indicated due to damage or defect caused by us.

**11. Termination**

- 11.1 We can terminate the sale of Goods under the Contract where:
- 11.2 you commit a material breach of your obligations under these Terms and Conditions;
- 11.3 you are or become, in our reasonable opinion, the subject of a bankruptcy order or take advantage of any other statutory provision for the relief of insolvent debtors;
- 11.4 you enter into a voluntary arrangement under Part 1 of the Insolvency Act 1986, or any other scheme or arrangement is made with your creditors; or
- 11.5 you convene any meeting of your creditors, enter into voluntary or compulsory liquidation, have a receiver, manager, administrator or administrative receiver appointed in respect of your assets or undertakings or any part thereof, any documents are filed with the court for the appointment of an administrator, notice of intention to appoint an administrator is given by you or any of your directors or by a qualifying floating charge holder (as defined in para. 14 of Schedule B1 of the Insolvency Act 1986), a resolution is passed or petition presented to any court for the winding up of your affairs or for the granting of an administration order, or any proceedings are commenced relating to your insolvency or possible insolvency.

**12. Limitation of liability**

- 12.1 Our liability under the Contract, and in breach of statutory duty, and in tort, misrepresentation or otherwise will be limited to this clause.
- 12.2 Subject to the clauses above on Inspection and Acceptance and Risk and Title, all warranties, conditions or other terms implied by statute or common law (save for those implied by Section 12 of the Sale of Goods Act 1979) are excluded to the fullest extent permitted by law.
- 12.3 If we do not deliver or install the Goods, our liability is limited, subject to the clause below, to the costs and expenses incurred by you in obtaining replacement goods of similar description and quality in the cheapest market available, less the price of the Goods we would have charged you.
- 12.4 Our total liability will not, in any circumstances, exceed the total amount of the Price payable by you.
- 12.5 We will not be liable (whether caused by our employees, agents or otherwise) in connection with the Goods, for:
- 12.5.1 any indirect, special or consequential loss, damage, costs, or expenses; and/or

- 12.5.2 any loss of profits; loss of anticipated profits; loss of business; loss of data; loss of reputation or goodwill; business interruption; or, other third party claims; and/or
- 12.5.3 any failure to perform any of our obligations if such delay or failure is due to any cause beyond our reasonable control; and/or
- 12.5.4 any losses caused directly or indirectly by any failure or breach by you in relation to your obligations; and/or
- 12.5.5 any loss relating to the choice of the Goods and how they will meet your purpose or the use by you of the Goods supplied.
- 12.6 The exclusions of liability contained within this clause will not exclude or limit our liability for death or personal injury caused by our negligence; or for any matter for which it would be illegal for us to exclude or limit our liability; and for fraud or fraudulent misrepresentation.

**13. Communications**

- 13.1 All notices under these Terms and Conditions must be in writing and signed by, or on behalf of, the party giving notice (or a duly authorised officer of that party).
- 13.2 Notices will be deemed to have been duly given:
- 13.2.1 when delivered, if delivered by courier or other messenger (including registered mail) during the normal business hours of the recipient;
- 13.2.2 when sent, if transmitted by fax or email and a successful transmission report or return receipt is generated;
- 13.2.3 on the fifth business day following mailing, if mailed by national ordinary mail; or
- 13.2.4 on the tenth business day following mailing, if mailed by airmail.
- 13.3 All notices under these Terms and Conditions must be addressed to the most recent address, email address or fax number notified to the other party.

**14. Circumstances beyond the control of either party**

- 14.1 Neither party shall be liable for any failure or delay in performing their obligations where such failure or delay results from any cause that is beyond the reasonable control of that party. Such causes include, but are not limited to: power failure, internet service provider failure, industrial action, civil unrest, fire, flood, storms, earthquakes, acts of terrorism, acts of war, governmental action or any other event that is beyond the control of the party in question.

**15. Property & Copyright**

- 15.1 You agree not reproduce, adapt or use any distinctive element of Robstock's name, brand or other intellectual property without Robstock's prior written consent.
- 15.2 All intellectual property, artwork, designs, documentation, patents, copyright and related rights supplied to you as part of this contract remain the property of Robstock and will not transfer to you.
- 15.3 You hereby irrevocably waive all moral rights under the Copyright, Designs and Patents Act 1988 (and all similar rights in other jurisdictions) which You or Your Group has or will have in any existing or future works.

**16. No Waiver**

- 16.1 No waiver by us of any breach of these Terms and Conditions by you shall be considered as a waiver of any subsequent breach of the same or any other provision.

**17. Severance**

- 17.1 If one or more of these Terms and Conditions is found to be unlawful, invalid or otherwise unenforceable, that / those provisions shall be deemed severed from the remainder of these Terms and Conditions (which will remain valid and enforceable).

**18. Law and jurisdiction**

- 18.1 These Terms and Conditions are governed by and interpreted according to English law. All disputes arising under these Terms and Conditions are subject to the exclusive jurisdiction of the English courts.